



Tonry Topics

9/1/10 WORKERS' COMPENSATION RATE CHANGE

The Massachusetts Commissioner of Insurance has approved a Stipulation for the general revision of workers' compensation rates, effective 12:01 A.M., September 1, 2010. The rate change will affect new and renewal policies with an anniversary rating date of September 1, 2010 and after. The anniversary rating date is commonly the effective date of the policy but can be different if a policy is canceled and rewritten or if there are multiple policies.



TONRY
BONDING/INSURANCE

Average Rate Decrease

The rate change includes an overall average decrease of 2.4% in the existing workers' compensation average rates. The change in average rates by industry group is an increase of 7.6% for manufacturing, a decrease of 3.0% for construction, a decrease of 16.3% for office and clerical, a decrease of 4.1% for goods and services and an increase of 6.9% for miscellaneous. The changes by class, even within the same industry group, vary substantially.

The average rate decrease does not take into consideration the overall average increase of 20.0% in the existing workers' compensation F-class rates nor the decrease in the U.S. Longshore and Harbor Workers' Compensation Act (USL&H) percentage from 39.2% to 32.0%

Change in Manual Rates

Following is a list of the more common classifications we work with and the new manual rates per \$100 of payroll. The rates for all Massachusetts classes can be found at www.wcribma.org, the web site of the Workers' Compensation Rating and Inspection Bureau of Massachusetts on their [Class Code Lookup](#) page and/or on the [Rates and Rating Values](#) page. The manual rates by industry group

increased 7.2% for manufacturing, decreased 1.5% for construction, decreased 15.0% for office and clerical, decreased 4.3% for goods and services and increased 6.6% for miscellaneous. Again, the changes by class, even within the same industry group, vary substantially.

Experience Rating Plan Changes

The Experience Rating Plan Expected Loss Rates and D-Ratios, have also changed. These rates and ratios are used in calculating experience rating factors (experience mod. and ARAP) and are a significant component in determining the final rates for an experience rated risk. A risk is eligible for experience rating when the payrolls or other exposures

developed in the last year or last two years of the experience period produced a premium of at least \$11,000. If more than two years, an average annual premium of at least \$5,500 is required.

Experience mods and ARAPs already issued effective 9/1/10 or after on a preliminary basis will be recalculated to reflect the new Expected Loss Rates.

Small Deductible Credits

The premium credits applicable to the election of small deductibles under either the Massachusetts Benefits Deductible Program of the Massachusetts Benefits Claim and Aggregate Deductible Program have been revised. The deductible credits will be:

Benefits Deductible Coverage Program

Deductible Amount	Credit
\$500	1.9%
\$1,000	3.1%
\$2,000	4.7%
\$2,500	5.3%
\$5,000	7.8%

Benefits Claim and Aggregate Deductible Program

Under this program, a per claim deductible of \$2,500 applies subject to an aggregate of

\$10,000. For policies with an estimated annual standard premium over \$200,000, the aggregate is 5% of the estimated annual standard premium.

Estimated Annual Standard Premium	Credit
\$0 to \$75,000	5.2%
\$75,001 to \$100,000	5.2%
\$100,001 to \$125,000	5.1%
\$125,001 to \$150,000	5.0%
\$150,001 to \$200,000	4.8%
over \$200,000	4.6%

Other Factors

There were changes to the Retrospective Rate Plan and the Disease Elements Table. For details, see the Bureau's web site at www.wcribma.org. There were no changes in the following:



- Expense Constant
- Loss Constant
- Admiralty Law and Federal Employers' Liability Act classifications
- Merit Rating Program
- Premium Discount Tables A and B
- Take-Out Credit
- Qualified Loss Management Program [QLMP]
- Weights and Ballasts Tables

It is important to remember this rate change will affect each insured differently and the premium changes will vary. Please consult with your account handler to review how this change will affect you.

For additional information, please contact your account handler at (617) 773-9200. Albert J. Tonry & Co., Inc., Crown Colony Office Park, 300 Congress Street, Quincy, MA 02169. www.tonry.com



MASSACHUSETTS WORKERS' COMPENSATION RATES

Selected Rates per \$100 of Payroll

Class	Description	9/1/03 Rate	9/1/05 Rate	9/1/07 Rate	9/1/08 Rate	9/1/10 Rate	% Change 08 to 10
5472	Asbestos Removal	\$10.19	\$8.65	\$7.21	\$7.22	\$8.75	21.2%
5473	Asbestos Removal NOC	\$15.57	\$18.65	\$12.86	\$12.48	\$12.60	1.0%
1463	Asphalt Works & Drivers	\$6.52	\$5.84	\$6.16	\$6.06	\$7.53	24.3%
8058	Building Material Dealers - Store	\$2.63	\$3.17	\$2.89	\$3.45	\$2.71	-21.4%
5703	Building Raising or Moving	\$24.70	\$20.59	\$22.18	\$26.58	\$26.72	0.5%
9014	Buildings Operations By Contractors	\$3.32	\$2.65	\$2.09	\$2.50	\$2.48	-0.8%
9015	Buildings Operations By Owners	\$3.30	\$3.19	\$2.69	\$2.94	\$2.72	-7.5%
7382	Bus Co. - All Other	\$4.30	\$4.58	\$3.88	\$3.65	\$4.09	12.1%
8385	Bus Co. - Garage	\$4.91	\$3.91	\$2.75	\$2.90	\$3.31	14.1%
5437	Carpentry - Cabinet Work, Interior Trim, Wood Flooring	\$6.07	\$6.88	\$5.60	\$5.93	\$5.23	-11.8%
5645	Carpentry - Detached Dwellings	\$9.93	\$9.03	\$6.80	\$7.50	\$8.68	15.7%
5651	Carpentry - Dwellings, Three Stories or Less	\$9.93	\$9.03	\$6.80	\$7.50	\$8.68	15.7%
2802	Carpentry - Shop	\$5.88	\$5.73	\$4.29	\$4.35	\$4.63	6.4%
5403	Carpentry NOC	\$16.09	\$16.48	\$11.46	\$11.92	\$9.61	-19.4%
9521	Carpet Installation	\$6.23	\$6.29	\$4.62	\$4.56	\$4.53	-0.7%
5610	Cleaner Debris Removal	\$7.06	\$5.89	\$5.28	\$5.83	\$5.43	-6.9%
8810	Clerical NOC	\$0.17	\$0.15	\$0.12	\$0.12	\$0.09	-25.0%
5222	Concrete - Bridge Construction	\$7.63	\$8.61	\$8.62	\$8.43	\$8.70	3.2%
5213	Concrete Construction NOC	\$17.95	\$22.32	\$19.51	\$21.45	\$18.85	-12.1%
5221	Concrete Floors, Driveways	\$8.10	\$9.18	\$6.57	\$6.62	\$6.24	-5.7%
5215	Concrete Work - Private Residence	\$8.66	\$7.22	\$4.98	\$5.07	\$5.33	5.1%
6325	Conduit Construction-Cable or Wires	\$4.16	\$3.47	\$3.39	\$3.61	\$4.38	21.3%
5102	Door, Door Frame, Sash Erection	\$12.35	\$11.04	\$7.61	\$6.76	\$6.89	1.9%
6229	Drainage or Irrigation Systems	\$6.49	\$6.08	\$4.19	\$4.17	\$4.35	4.3%
6204	Drilling NOC	\$13.04	\$12.12	\$11.05	\$9.81	\$9.67	-1.4%
7380	Drivers NOC	\$6.90	\$7.13	\$6.22	\$5.56	\$5.71	2.7%
5190	Electrical Wiring	\$3.69	\$4.18	\$3.20	\$3.17	\$2.84	-10.4%
5160	Elevator Erection or Repair	\$3.08	\$3.62	\$3.32	\$3.47	\$4.21	21.3%
8601	Engineer or Architect - Consulting	\$0.46	\$0.46	\$0.31	\$0.33	\$0.26	-21.2%
6217	Excavation / Grading of Land	\$6.49	\$6.08	\$4.19	\$4.17	\$4.35	4.3%
5606	Executive Supervisor	\$2.46	\$2.41	\$1.70	\$1.75	\$1.62	-7.4%
6400	Fence Erection	\$8.13	\$7.60	\$6.07	\$6.33	\$7.05	11.4%
8232	Fuel & Material Dealer	\$5.45	\$5.80	\$4.78	\$4.87	\$4.43	-9.0%
5462	Glazier	\$7.55	\$9.25	\$8.96	\$8.93	\$9.58	7.3%
4000	Gravel & Sand Digging	\$5.37	\$5.00	\$5.59	\$5.31	\$4.82	-9.2%



ESTABLISHED 1926

Class	Description	9/1/03 Rate	9/1/05 Rate	9/1/07 Rate	9/1/08 Rate	9/1/10 Rate	% Change 08 to 10
5479	Insulation Work	\$13.48	\$14.59	\$10.06	\$8.94	\$7.78	-13.0%
5040	Iron or Steel Erection	\$35.13	\$43.69	\$45.71	\$44.61	\$54.08	21.2%
5057	Iron or Steel Erection NOC	\$27.39	\$34.06	\$36.69	\$39.97	\$33.00	-17.4%
3030	Iron or Steel Shop - Structural	\$10.22	\$8.32	\$7.00	\$7.34	\$8.53	16.2%
3041	Iron Works - Shop - Decorative	\$4.18	\$4.50	\$4.76	\$5.16	\$4.71	-8.7%
3040	Iron Works - Shop - Ornamental	\$14.90	\$13.48	\$9.45	\$9.01	\$7.77	-13.8%
6005	Jetty or Breakwater Construction	\$5.59	\$5.19	\$4.25	\$5.09	\$6.01	18.1%
0042	Landscape Gardening	\$5.76	\$4.98	\$3.84	\$4.23	\$4.03	-4.7%
8820	Law Office	\$0.16	\$0.14	\$0.11	\$0.10	\$0.09	-10.0%
9102	Lawn Maintenance	\$2.33	\$2.53	\$2.22	\$1.97	\$2.24	13.7%
5022	Masonry NOC	\$13.04	\$15.67	\$10.81	\$11.62	\$10.55	-9.2%
3724	Millwright Work NOC	\$5.76	\$6.88	\$5.67	\$6.79	\$5.48	-19.3%
9534	Mobile Crane Hoisting Service	\$5.44	\$6.76	\$6.06	\$6.95	\$5.60	-19.4%
8742	Outside Sales	\$0.27	\$0.29	\$0.20	\$0.20	\$0.15	-25.0%
5474	Painting or Paper Hanging NOC	\$7.54	\$6.85	\$4.79	\$5.01	\$5.09	1.6%
8227	Permanent Yard	\$4.33	\$3.64	\$3.05	\$3.24	\$3.93	21.3%
6003	Pile Driving	\$14.31	\$15.92	\$14.68	\$14.99	\$12.92	-13.8%
5480	Plastering	\$5.34	\$6.62	\$5.08	\$4.89	\$4.68	-4.3%
5183	Plumbing NOC	\$4.55	\$4.80	\$3.98	\$3.88	\$3.50	-9.8%
1624	Quarry NOC	\$4.96	\$4.27	\$4.13	\$4.77	\$5.33	11.7%
9079	Restaurant	\$1.85	\$1.60	\$1.14	\$1.10	\$1.07	-2.7%
5547	Roofing - Built-Up	\$22.03	\$19.72	\$13.60	\$14.08	\$17.07	21.2%
5545	Roofing NOC	\$38.25	\$47.57	\$32.80	\$30.35	\$30.99	2.1%
6306	Sewer Construction	\$9.57	\$8.05	\$5.55	\$6.28	\$7.61	21.2%
5538	Sheet Metal Work - Shop & Outside	\$7.47	\$6.72	\$5.15	\$5.74	\$5.72	-0.3%
9552	Sign Mfg - Erection, Repair, Maintenance	\$5.54	\$6.88	\$6.94	\$8.29	\$8.35	0.7%
3064	Sign Mfg - Metal	\$3.44	\$3.47	\$2.88	\$3.04	\$3.08	1.3%
5188	Sprinkler Installation	\$5.12	\$5.45	\$4.07	\$4.68	\$4.13	-11.8%
9402	Street Cleaning	\$5.39	\$6.75	\$5.24	\$5.49	\$4.92	-10.4%
5507	Street or Road Construction	\$8.45	\$7.91	\$6.35	\$6.26	\$7.05	12.6%
5506	Street or Road Paving	\$7.18	\$7.27	\$5.81	\$6.96	\$7.05	1.3%
5348	Tile, Stone or Mosaic Work	\$9.24	\$8.78	\$6.21	\$6.45	\$5.81	-9.9%
0106	Tree Pruning	\$13.82	\$16.40	\$14.82	\$13.52	\$14.64	8.3%
7219	Trucking NOC	\$7.53	\$8.22	\$7.13	\$7.68	\$8.28	7.8%
5445	Wallboard Installation	\$8.18	\$8.90	\$6.70	\$7.13	\$7.24	1.5%
6319	Water / Gas Main or Connection Construction	\$6.12	\$6.76	\$5.41	\$5.14	\$4.86	-5.4%
7520	Waterworks Operation	\$3.33	\$3.42	\$3.83	\$3.29	\$3.15	-4.3%
3365	Welding NOC	\$11.36	\$14.12	\$9.98	\$9.72	\$9.67	-0.5%

NOC = Not Otherwise Classified

ALBERT J. TONRY & Co., INC. • Crown Colony Office Park • 300 Congress Street, Quincy, MA 02169-0907

TONRY NORTHWEST INSURANCE AGENCY, INC. • 238 Bedford Street, Lexington, MA 02420-3440

TONRY NORTHWEST INSURANCE AGENCY, INC. • 281 Main Street, Webster, MA 01570-2213